



## **JOB DESCRIPTION**

### **POSITION: INTERNET - VAS MANAGER – SI**

Reporting to the Country Manager - SI the position will play an active role in contributing to the shaping of the overall country strategy, including any new business development that stems from a research and design study.

The role requires a strategic thinker who understands the commercial mobile industry in developing countries and ideally the media and development field. They need experience working at a high level where diplomacy and good interpersonal skills are essential. The role also requires experience working with relevant government agencies, partners and sub-contractors, as well as the ability to multi-task and handle complex and competing priorities.

#### **Key Accountabilities:**

- The knowledge and experience of designing and managing mobile services necessary to help design Bemobile Vodafone's mobile, ISP and web services so they reach the largest audiences and achieve maximum impact.
- A deep understanding of working with mobile aggregators and content providers in developing countries to design and develop Value Added Services using technologies including IVR, SMS and USSD.
- Ability to manage the design and development of IVR services in developing countries in a Product Management role.
- Strong background in user-centered product design with experience of designing and implementing market research, user testing and impact assessments to inform the development and further refinement of mobile services.
- In-depth understanding of the infrastructure, technologies and approval processes required to launch IVR services in developing countries.
- In-depth understanding of market dynamics and competition in the mobile/Telecom industries
- The skills and ability to build local teams overseas by training and engaging with projects at country level.

#### **Selection Criteria**

##### **Essential:**

- Tertiary level qualifications in Information Technology from a reputed institute.
- Minimum 7 years of relevant experience of which at least 2 years should be in a managerial position.
- Proven track record with demonstrable skill set.
- Ability to mentor, motivate, mitigate and foster team goals
- Excellent analytical, strong communication skills, problem solving and negotiation skills
- Strong leadership talent, interpersonal and organizational skills

- Good personal presentation
- Having high degree of self – motivation and ambition
- Capability to grow in a competitive environments

**Desirable:**

- Have a valid driver's licence
- Experienced in working in a multicultural environment
- Ability to foster team oriented goals.

**Benefits**

Competitive remuneration in line with experience and qualifications. All applications will be treated with the strictest confidence

Bmobile-Vodafone is an Equal Opportunity Employer. Please direct all applications to;  
Email address: [jobs@bmobile.com.sb](mailto:jobs@bmobile.com.sb)

**Or**

Drop off your application at our Head Office, located Grand Plaza (Top floor  
Addressed to:

Human Resources Manager  
Bmobile- Vodafone Solomon Islands Limited  
PO Box 2134  
Honiara Solomon Islands

**Label: Position Name**

Closing date for applications will be on *1<sup>st</sup> October 2018*

*Applications will be assessed as they are received. Only shortlisted applications will be contacted.*