



JOB DESCRIPTION

POSITION: Sales Promotion Executive

The Sales Promotion Executive's purpose is to build through recognising prospects and selling to and maintain relationship with the existing as well as new clients. The core functions and scope of the position are to:

- ✚ Evaluate and study the position of the identified prospects in the industry;
- ✚ Research about different sales options and analysing them;
- ✚ Sell the company products/services by creating contacts and further making relationships with the prospects;
- ✚ Recommend solutions to any problems faced by the clients;
- ✚ Provide proper information, guidance and support to the clients hence enhancing the relationships;
- ✚ Recommend new opportunities and improvements in terms of clients profit and losses;
- ✚ Study the current market trends for a product and identify improvements;
- ✚ Analyse the competition brand closely;
- ✚ Be able to work in a team and achieve the desired results.

Selection Criteria

Essential:

- ✚ At least minimum of 2 years of proven working experience in sales related field;
- ✚ Have tertiary qualifications or Bachelor's Degree in related field;
- ✚ Ability to handle customers efficiently;
- ✚ Ability to sell;
- ✚ Excellent analytical, strong communication skills, problem solving and negotiation skills;
- ✚ Strong leadership talent, interpersonal and organizational skills;
- ✚ Good personal presentation;
- ✚ Having high degree of self – motivation and ambition;
- ✚ Capability to grow in a competitive environments;
- ✚ Working knowledge of various types of telecommunication equipment.

Desirable:

- Have a valid driver's licence
- Experienced in working in a multicultural environment
- Ability to foster team oriented goals.

Benefits

Competitive remuneration in line with experience and qualifications. All applications will be treated with the strictest confidence

Bmobile-Vodafone is an Equal Opportunity Employer. Please direct all applications to;
Email address: jobs@bmobile.com.sb

Or

Drop off your application at our Head Office, located Grand Plaza (Top floor
Addressed to:

Human Resources Manager
Bmobile- Vodafone Solomon Islands Limited
PO Box 2134
Honiara Solomon Islands
Label: Position Name

Closing date for applications will be on *22nd October 2018*

Applications will be assessed as they are received. Only shortlisted applications will be contacted.