



Job Description – Country Manager (SI)

Job title: Country Manager (SI)

Work Location: Bmobile SI HQ – Honiara

Division/Department: Executive

Reports to: Group Chief Executive Officer (PNG & SI)

Reporting lines: All SMT Members

- Full-time
 Part-time

Essential Duties and Responsibilities:

Reporting to the Group CEO (PNG & SI), with the overall responsibilities for sales, marketing, engineering and operations. The ideal candidate will have a strong proven profit and loss focus for a managing revenue of \$100M plus, launching new products and a track record of leading companies through rapid and profitable growth. This role will require a “role-up sleeves” approach especially in initiatives with a significant financial or symbolic value to the company and the country.

Duties and Responsibilities includes leadership, planning, and executive management of the following groups:

- Sales and Marketing
- Engineering
- Operations
- Finance
- Product Development
- Project Management
- Execute and deliver the strategic plan for EBITDA goals
- Serve as a key contributor of the team that sets the company's strategic direction
- Formulate long-term objectives and standards of performance for all departments
- Responsible for a staff of global employees.
- Experience in managing diverse, simultaneous projects of varying complexities
- Develop and drive financial goals of the company
- Experience working alongside product development teams to get products through a complete life cycle
- Proven ability to assess financial models to meet the strategic objectives
- Proven experience working with the senior staff and Board of Directors
- Other duties directed by the Group CEO (PNG & SI) from time to time.

Education and/or Work Experience Requirements:

- Bachelor's Degree in relevant field. Master's Degree preferred.
- Minimum of ten (10) years executive and operational experience in telecommunications or technology industry, preferably with multi-cultural experience.

Required Outputs, Personal Attribute and/or Physical Requirements:

- Experienced executive management in a 24X7 operational environment.
- Superior organizational, analytical, and numerical skills.
- Must have excellent written and verbal communication skills.
- Highly energetic and outgoing style.

BENEFITS

Competitive remuneration in line with experience and qualifications. All applications will be treated with the strictest confidence.

Bmobile is an Equal Opportunity Employer. Please direct all applications to;
Email address: jobs@bmobile.com.sb

Or

Drop off your application at our Head Office, located Grand Plaza (Top floor)
Addressed to:

Human Resources Manager
Bmobile Solomon Islands Limited
PO Box 2134
Honiara Solomon Islands

Label: Position Name

Closing date for applications will be on **15th July 2019**

Applications will be assessed as they are received. Only shortlisted applications will be contacted.