



JOB DESCRIPTION

POSITION: MANAGER – WESTERN PROVINCE

Based in Noro, Western Province and reporting to the Country Manager - SI the position will play an active role in contributing to the shaping of the overall strategy, and operations in the Western Province.

The key objective of the position is to manage the operations of the Bmobile-Vodafone in the Western Province.

The core function and scope of the Manager- Western Province is to:

- Manage, build and lead the Western Province team;
- Develops, implements and monitors sales strategies for the long term business viability of the company in the Western Province;
- Achievement of sales revenue targets, increase in market penetration and growth in market share and increasing the customer base;
- Ensure compliance with relevant group policies and procedures ;
- Escalate any technical related issues to HQ;
- Develop and implement sales and marketing plans for Western Province;
- Other duties directed by the Country Manager SI from time to time.

Selection Criteria

Essential:

- Tertiary level qualifications in Business Management, Sales and Marketing or related field from a reputed institute.
- Minimum 7 years of relevant experience of which at least 2 years should be in a managerial position.
- Proven track record with demonstrable skill set.
- Ability to mentor, motivate, mitigate and foster team goals
- Excellent analytical, strong communication skills, problem solving and negotiation skills
- Strong leadership talent, interpersonal and organizational skills
- Good personal presentation
- Having high degree of self – motivation and ambition
- Capability to grow in a competitive environments
- Based in Noro, Western Province.

Desirable:

- Have a valid driver's licence
- Experienced in working in a multicultural environment
- Ability to foster team oriented goals.

Benefits

Competitive remuneration in line with experience and qualifications. All applications will be treated with the strictest confidence

Bmobile-Vodafone is an Equal Opportunity Employer. Please direct all applications to;
Email address: jobs@bmobile.com.sb

Or

Drop off your application at our Head Office, located Grand Plaza (Top floor
Addressed to:

Human Resources Manager
Bmobile- Vodafone Solomon Islands Limited
PO Box 2134
Honiara Solomon Islands

Label: Position Name

Closing date for applications will be on *1st October 2018*

Applications will be assessed as they are received. Only shortlisted applications will be contacted.